# **VALUATION**

OF

# **EQUITY SHARES**

OF

# RANJEET MECHATRONICS LIMITED CIN: L31100GJ1993PLC019635

Prepared by: CS ABHISHEK CHHAJED (IBBI Registered Valuer) 134-1-2 Nilkanthnagar, Gordhanwadi Tekra , Kankaria, Ahmedabad City , Ahmedabad , Gujarat - 380001

RV Registration No - IBBI/RV/03/2020/13674

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Date: November 12, 2023

To, RANJEET MECHATRONICS LIMITED 4TH FLOOR, VAGHELA AVENUE, NR. HAVMORE RESTAURANT, NAVRANGPURA, AHMEDABAD 380009.

Dear Sir,

# Sub: Valuation Analysis of the Equity Shares of RANJEET MECHATRONICS LIMITED

I refer to our engagement letter dated November 11, 2023 for carrying out the valuation of **Equity Shares** of **RANJEET MECHATRONICS LIMITED** (here-in-after referred as "**Company**" or "**RML**"). In accordance with the terms of the engagement, I am enclosing my report along with this letter. In attached report, I have summarized my Valuation analysis of the Shares together with the description of methodologies used and limitation on my Scope of Work.

Based on my assessment and in terms of Regulation 165 of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("SEBI ICDR Regulations"), as amended from time to time, the Floor Price of the Equity Share of the Company having Face Value of Rupees 10.00 each has been arrived at **Rs. 20.00 (rounded off).** In case you require any further assistance, please feel free to contact me.

This Valuation Analysis is confidential and has been prepared for you for providing the same to government or regulatory authorities and this report can be provided to potential investor of RML for enabling compliance under various laws as detailed hereinafter in this report. It should not be used, reproduced or circulated to any other person, in whole or in part, without my prior consent. Such consent will only be given after full consideration of the circumstance at that time. I trust that above meets your requirements.

Please feel free to contact us in case you require any additional information or clarifications.

Thanking you,

Yours faithfully,

ABHISHEK CHHAJED

RV Registration No - IBBI/RV/03/2020/13674

Registered Valuer

Place: Ahmedabad

\* REG. NO IBBI/RV/ \* 03/2020/13674 \* 03/2020/13674

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| 1.         | BACKGROUND OF THE COMPANY:                                 | 4           |
|------------|--|-------------|
| <u>2.</u>  | PURPOSE:   | 5           |
| <u>3.</u>  | KEY DATES:   | 4           |
| <u>4.</u>  | IDENTITY OF VALUER AND ANY OTHER EXPERTS INVOLVED IN THE V | ALUATION: 5 |
| <u>5.</u>  | PECUNIARY INTEREST DECLARATION                             | 5           |
| <u>6.</u>  | SOURCES OF INFORMATION:                                    | 5           |
| <u>7.</u>  | FINANCIAL INFORMATION:                                     | 6           |
| <u>8.</u>  | VALUATION PARAMETERS:                                      | 6           |
| <u>9.</u>  | VALUATION ANALYSIS:  | 8           |
| <u>10.</u> | CONCLUSION:  | 8           |
| <u>11.</u> | CAVEATS, LIMITATIONS AND DISCLAIMERS:                      | 9           |
| 11.        | ANNEXURE 1:  | 10          |
| 12. A      | NNEXURE 2:   | 11          |



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#### 1. BACKGROUND OF THE COMPANY:

#### History:

RANJEET MECHATRONICS LIMITED ("RML") is Public Limited Company incorporated under the Companies Act, 1956 on June 10, 1993, having its registered office at Block A, Office No:407, Dev Aurum, Anand Nagar Char Rasta, Prahlad Nagar Road, Ahmedabad, Ahmedabad, Gujarat, India, 380015. The Company Identification Number (CIN) of the company is L31100GJ1993PLC019635. Equity Shares of RML are listed on BSE Limited.

#### Main Object of the Company are:

1. To carry business as providers of various important & essential building services such as Mechanical, Plumbing, Fire fighting, Low Voltage, Electrical, Safety, Security, IBMS, CCTV, Energy Saving, Consultancy Services, Electrical and Green Building Solutions, conceptualizing, budgeting, designing, supplying, installing, testing, commissioning and maintaining, Electrical, electronic and mechanical engineers and to manufacture all kinds of electrical/electronic machines and apparatus for any purpose what so ever and to manufacture, sell, supply, lay down, establish, fix, carry out and deal in industrial pumps, valves, diesel engines, electrical motors, motorized machinery and equipments, DC/AC drives, monoblocks, generating sets, flexible couplings, spare parts, pipes made from various types of materials, hardware and other machineries, equipments of all types including fabrication and plants and to undertake and/or carry on anywhere in India or abroad all or any of the business of traders, buyers, sellers, exporters, importers, in debtors, agents, brokers, assemblers, stockiest distributors and dealers of and in all kind of electrical, electronics and engineering goods, materials, merchandise articles.

#### Capital Structure of the Company;

| Particulars                                      | Amount (in Rs.) |
|--|-----------------|
| Authorised Share Capital                         |                 |
| 1,00,00,000 Equity shares of Rupees 10.00 each   | 10,00,00,000    |
| Issued, Subscribed & Fully Paid-up Share Capital |                 |
| 65,99,980 Equity shares of Rupees 10.00 each     | 6,59,99,800     |

#### **Board of Directors**

| Name                                     | DIN   |
|--|---|
| RAKESH VALLABHBHAI SWADIA                | 00356657  |
| NITABEN RAKESHBHAI SWADIA                | 00356722  |
| KUNAL SUDHIRBHAI SHAH                    | 08177662  |
| DEVARSHIBHAI RAKESHBHAI SWADIA           | 00356752  |
| BHAVINKUMAR OMPRAKASH KACHHCHHAVABHISHER | CHHAJRIS \$27036  |
|  | RAKESH VALLABHBHAI SWADIA  NITABEN RAKESHBHAI SWADIA  KUNAL SUDHIRBHAI SHAH  DEVARSHIBHAI RAKESHBHAI SWADIA |

Private & Confidential Valuation\_RML 2023

03/2020/13674

OF Financial Assets

Page 4 of 11

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#### 2. PURPOSE:

RML intends to issue equity shares on preferential basis to meet its funding requirement. In this regard, RML has engaged me to carry out valuation of Equity Shares of the Company as per requirements of Regulation 165 of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("SEBI ICDR Regulations"), on the relevant date/valuation date being November 12, 2023.

#### 3. KEY DATES:

Appointing Authority- Board of Director of the RML

Appointment Date: November 11, 2023;

Valuation Date/Relevant Date: November 12, 2023

Report Date: November 12, 2023

# 4. IDENTITY OF VALUER AND ANY OTHER EXPERTS INVOLVED IN THE VALUATION:

I am independent Registered Valuer as required under the Companies (Registered Valuer & Valuation) Rules, 2017 registered with Insolvency & Bankruptcy Board of India having registration no. IBBI/RV/03/2020/13674. No other Experts are involved in this valuation exercise.

#### 5. PECUNIARY INTEREST DECLARATION

I do not have pecuniary interest in the Shares of RML, past, present or prospective, and the opinion expressed is free of any bias in this regard. I strictly follow the code of conduct of the Registered Valuation Organization of IBBI.

#### 6. SOURCES OF INFORMATION:

I have been provided the following information for the valuation analysis:

- MOA & AOA of RML:
- Annual Report for the year ended on March 31, 2023, March 31, 2022 and March 31 2021:
- Trading History Data of Equity Shares of RML for last one year from relevant Date;
- Written Representations made by the Company in course of the valuation exercise;
- Other related information from various sources;

Besides the above listing, there may be other information provided by the Client which may not have been perused by me in any detail, if not considered relevant for my defined scope.

Discussions (in person / over call) with the management to: Understand the business and fundamental factors that affect its earning- generating capability including strengths, weaknesses, opportunity and threats analysis and historical financial performance. During the discussions with the management, I have also obtained explanations and information considered reasonably necessary for this exercise.

#### 7. FINANCIAL INFORMATION:

| EQUITY AND LIABILITIES Equity          | Audited Amt, in Lakhs                   |
|--|---|
| Equity                                 |   |
| —————————————————————————————————————— |   |
| Share Capital                          | 1115 115 115 115 115 115 115 115 115 11 |
| Reserve and Surplus                    | ABMISTIA CHITAJED                       |

Valuation\_ RML\_2023

or Financial Assets

Page 5 of 11

(IBBI Registered Valuer)

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|                               | TOOG LELED   |
|-------------------------------|--|
| Non-Current Liability         | The Control of Control |
| Long Term Borrowing           | 409.02   |
| Other Long Term Liabilities   | 135.20   |
| Long Term Provision           | 9.20   |
| Current Liabilities           |  |
| Short Term Borrowing          | 829.46   |
| Trade Payables                | 337.67   |
| Other Current Liabilities     | 205.70   |
| Short Term provisions         | 23.13  |
| TOTAL                         | 3,280.37   |
| ASSETS                        |  |
| Non-Current Assets            |  |
| Fixed Assets                  | 92.07  |
| Non-current Investments       | 295.50   |
| Long term loans & advances    | 68.51  |
| DTA                           | 5.00   |
| Other Non-Current Assets      | 5.25   |
| Current Assets                |  |
| Current Investments           | 4.11   |
| Inventories                   | 1,770.87   |
| Trade Receivables             | 711.02   |
| Cash and Cash Equivalents     | 95.45  |
| Short Term Loans and Advances | 226.00   |
| Other Current Assets          | 6.59   |
| TOTAL                         | 3,280.37   |

#### 8. VALUATION PARAMETERS

- I. Net Asset Value (NAV)
- II. Price Earning Capacity Value (PECV)
- III. Market Value.

#### I. Net Asset Value (NAV)

The Net Assets Method represents the value with reference to historical cost of assets owned by the company and the attached liabilities on particular date. Net asset will be containing from the total assets of the company and deducting there from all debts, borrowing and liabilities, including current and

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REG. NO 1881/RV/ 03/2029/13674

Financial ASSEIS Page 6 of 11

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Likely contingent Liability and preference capital if any. In other words it should represent true net worth of business after providing for all outside present and potential liabilities. In the case of companies, the net assets value calculated from assets side of the balance sheet in the above manner will be crossed checked with equity share capital plus free reserve and surplus, less likely contingent liabilities.

#### II. Price Earning Capacity Value (PECV)

The profit-earning capacity value will be calculated by capitalising the average of the after-tax profits at the following rates;

- I. 15% in the case of manufacturing companies.
- II. 20% in the case of trading companies.
- III. 17.5% in the case of "intermediate companies", that is to say, companies whose turnover from trading activity is more than 40%, but less than 60% of their total turnover.

The crux of estimating the profit-earning capacity value lies in the assessment of the future maintainable earnings of the business. While the past trends in profits and profitability would serve as a guide, it should not be overlooked that the valuation is for the future and that it is the future maintainable stream of earnings that is of greater significance in the process of valuation. All relevant factors that have a bearing on the future maintainable earnings of the business must, therefore, be given due consideration.

#### III. Market Value:

Pricing of infrequently traded shares As per Regulation 165 of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("SEBI ICDR Regulations") is as follows:

Where the shares of an issuer are not frequently traded, the price determined by the issuer shall take into account the valuation parameters including book value, comparable trading multiples, and such other parameters as are customary for valuation of shares of such companies:

Provided the issuer shall submit a certificate stating that the issuer is in compliance of this regulation, obtained from an independent valuer to the stock exchange where the equity shares of the issuer are listed.

#### 9. VALUATION ANALYSIS:

In terms of Regulation 165 of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("SEBI ICDR Regulations") and by using the Valuation Parameters, the following is the Valuation Analysis of Equity Shares of the Company.

| Sr. No. | Valuation Parameters                | Value per Equity Share (in Rupees) |
|---------|-------------------------------------|------------------------------------|
| 1.      | Price Earning Capacity Value Method | 5.61                               |
| 2.      | Net Assets Value Method             | 20.09                              |
| 3.      | Market Value as on 12.11.2023       | 23.00                              |

For, detailed working calculation of Value of Equity Share, please refer;

Annexure 1 - For Net Assets Value Method

Annexure 2 - For Price Earning Capacity Value Method

Market Value as on 12.11.2023

| Sr. No   | Method    | Value per EquinSHE Weights Weighted Share (in Rupees) (A) (B) (C=A*B) |
|--|-----------|---|
| To again with the control of the con |           | * REG. NO. IBBI/RV/ \*  |
|  |           | \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\                                |
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|  |           | Page 7 of 11  |

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|    |                                     | Floor Price (In Rupees) |      | 20.00 |  |
|----|-------------------------------------|-------------------------|------|-------|--|
|    |                                     | Total (D)               | 100% | 19.51 |  |
| 3. | Market Value as on 12.11.2023       | 23.00                   | 5%   | 1.15  |  |
| 2. | Net Assets Value Method             | 20.09                   | 90%  | 18.08 |  |
| 1. | Price Earning Capacity Value Method | 5.61                    | 5%   | 0.28  |  |

#### 10. CONCLUSION:

In the ultimate analysis, valuation will have to involve the exercise of judicious discretion and judgment taking into account all the relevant factors. There will always be several factors, e.g. present and prospective competition, yield on comparable securities and market sentiments etc. which are not evident from the face of the documents available with us but which will strongly influence the worth of a Shares and Debentures.

In the light of the above and on consideration of all the relevant factors and circumstances as discussed and outlined in this report, I conclude as under;

| Sr. No. | Provisions  | Minimum Floor Price (in Rupees) |
|---------|---|---------------------------------|
| A       | Floor Price in terms of Regulation 165 of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("SEBI ICDR Regulations") | 20.00                           |

Accordingly, the Floor Price of the Equity Share of the Company having Face Value of Rupees 10.00 each in terms of Chapter V of SEBI ICDR Regulations as at Relevant date is **INR 20.00 (Rupees Twenty Only)** (rounded off).

#### 11. CAVEATS, LIMITATIONS AND DISCLAIMERS:

My report is subject to the scope limitations detailed hereinafter.

As such the report is to be read in totality, and not in parts, in conjunction with the relevant documents referred to herein and in the context of the purpose for which it is made. My engagement for this valuation consulting work does not include any procedures designed to discover any defalcations or other irregularities, should any exist.

I have provided an assessment of the value based on the information available, application of certain formula and within the scope and constraints of our engagement, others may place a different value to the same. However, I independently did not verify such information and make no representation as to the accuracy or completeness of such information obtained from or provided by such sources.

The company and its representatives warranted to us that the information supplied to us was complete and accurate to the best of their knowledge and that the financial information properly reflects the business conditions and operating results for the respective periods in accordance with generally accepted accounting principles. Information supplied to us has been accepted as correct without any further verification. I have not audited, reviewed, or compiled the historical provided to us and, accordingly, i do not express any audit opinion or any other form of assurance on this information. Because of the limited purpose of the information presented, it may be incomplete and contain departures from generally accepted accounting principles. In the course of the valuation, i were provided with both written and verbal information. I have however, evaluated the information \*\* REG. NO. IBBILENT\*\*

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03/2020/3674

Page 8 of 11

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provided to us by the Company through broad inquiry, analysis and review but have not carried out a due diligence or audit of the information provided for the purpose of this engagement.

My conclusions are based on the assumptions, forecasts and other information given by/on behalf of the Company. I assume no responsibility for any errors in the above information furnished by the Company and consequential impact on the present exercise.

The draft of the present report was circulated to the Management for confirming the facts stated in the report and to confirm that information or facts stated are not erroneous and the assumptions used are reasonable.

No investigation on the Company's claim to title of assets has been made for the purpose of this valuation and their claim to such rights has been assumed to be valid. No consideration has been given to liens or encumbrances against the assets, beyond the liabilities in the books. Therefore, no responsibility is assumed for matters of a legal nature.

My work does not constitute an audit or certification of the historical financial statements including the working results of the Company referred to in this report. Accordingly, I am unable to and do not express an opinion on the fairness or accuracy of any financial information referred to in this report. Valuation analysis and results are specific to the purpose of valuation mentioned in the report and it is as per agreed terms of our engagement. It may not be valid for any other purpose or as at any other date. Also, it may not be valid if done on behalf of any other entity.

I have no responsibility to update this report for events and circumstances occurring after the date of this report. My fees is not contingent to the results or output of this report. I will not be responsible to appear in front of Companies act, income tax, RBI or any other regulatory authority in relation to the said valuation.

The decision to carry out the transaction (including consideration thereof) on the basis of this valuation lies entirely with the RML and my work and my finding shall not constitute a recommendation as to whether or not RML should carry out the transaction. The report and conclusion of value are not intended by the author and should not be construed by the reader to be investment advice in any manner whatsoever. The conclusion of value represents my opinion, based on information furnished to us by the client and other sources. Any person/party intending to provide finance/invest in the shares/business of the Company shall do so after seeking their own professional advice and after carrying out their own due diligence procedures to ensure that they are making an informed decision.

My report is meant for the purpose mentioned in point 2 of this report and should not be used for any purpose other than the purpose mentioned therein. The Report should not be copied or reproduced without obtaining my prior written approval for any purpose other than the purpose for which it is prepared.

I acknowledge that I am independent valuer and have no present or contemplated financial interest in the Company. My fees for this valuation is based upon my normal billing rates, and not contingent upon the results or the value of the business or in any other manner. I have not been engaged by the Company in any unconnected transaction during last five years.

Neither me, nor any managers, employees of my firm makes any representation or warranty, express or implied, as to the accuracy, reasonableness or completeness of the information, based on which the valuation is carried out. All such parties expressly disclaim any and all liability for, or based on or relating to any such information contained in the valuation.

Thanking you,

Yours faithfully,

ABHISHER CHHAJED

RV Registration No - IBBI/RV/03/2020/13674

**Registered Valuer** 

Place: Ahmedabad

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Annexure 1

# Valuation of Equity Shares of RML under NAV Method:

# Calculation of Net Assets Value of the Company as at March 31, 2023

| Particulars             | Amount in Lakhs |
|-------------------------|-----------------|
| Total Assets            |                 |
| Less: Total Liabilities | 3,280.37        |
| Net worth               |                 |
| Less: DTA               | 5.00            |
| Revised Net worth       | 1,325.99        |
| No of Shares            | 66.000          |
| Book Value              | 20.09           |



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Annexure 2

# Valuation of Equity Shares of RML under PECV Method:

Amount in Lakhs

| Particulars                        | 2022-23 | 2021-22 | 2020-21 | Total  |
|------------------------------------|---------|---------|---------|--------|
| Total Revenue                      | 3,049   | 3,548   | 2,868   |        |
| Profit Before Tax                  | 99      | 66      | 17      |        |
| Weights                            | 3       | 2       | 1       | 6      |
| Product                            | 295.83  | 132.56  | 16.65   | 445    |
| Weighted Average Profit Before Tax |         |         |         | 74.17  |
| Tax @25.17%                        |         | 7       |         | 18.67  |
| Future Maintainable Profit         |         |         |         | 55.50  |
| Capitalisation rate @15%           | 2       |         |         | 370.03 |
| No of Shares                       |         |         |         | 65.99  |
| Fair Value                         |         |         |         | 5.61   |

